Industry Day Questions

1. Q: What is the small business size standard GSA is considering using for this procurement?
   A: In accordance with FAR 8.405-5 (b) Small business size standard representation will be determined by size standard established at the GSA Schedule 70 contract level.

2. Q: Under Communications does that include network services or just equipment?
   A: The communications product category is for equipment only.

3. Q: Where can we access the desktop and laptop FSSI standard configurations?
   A: Those standard configurations will be posted on GSA Interact

4. Q: Are OEM allowed to bid on Single award BPA (ie Dell and HP)
   A: Yes, OEM are allowed to bid

5. Q: What is the estimated timeframe for the final RFP release?
   A: We are estimating release of the RFQ in early December 2014.

6. Q: Do you have to have SIN 132 8 on your contracts to bid on this BPA?
   A: Contractors must have SIN 132-8 and Cooperative Purchasing on its contract in order to be eligible to bid.

7. Q: what is the time frame for the expanded BPA on Ebuy
   A: The RFQ for the Expanded Direct Delivery (EDD) BPA is expected to be released on eBuy for 20 days.

8. Q: How many awards is the Government considering making per pool ?
   A: The number of potential awardees under the Second Generation (2GIT) BPA will be determined in the final RFQ release.

9. Q: what is the expected close date of the RFQ?
   A: The RFQ for the 2GIT purchasing channel is expected to be released for 30 days.

10. Q: is 2nd generation NITCP coming out on E-buy or FBO
    A: The 2GIT BPAs is expected to be released either via the GSA Reverse Auction Platform or eBuy. The final determination will be made at a later date.

11. Q: Will 2GIT be restricted to small business only? Will SDVOSB's receive extra points?
    A: No, it will not be restricted to small business only, but there will be a SB preference

12. Q: Can you describe what the socio-economic evaluation/ preference will be?
    A: Please see Section 7A 2 Subfactor 2 regarding socio economic evaluation in the Instructions to Offeror attachment.

13. Q: Are vendors allowed to bid on only one pool?
    A: No, vendors may bid multiple pools

14. Q: will Teaming Arrangements be encouraged to bid on multiple product lines?
    A: 2GIT BPA - Quoters shall identify Contracting Teaming Arrangements (CTA) in their quote. If a CTA is being used, the quoter must clearly identify all team members and a team lead who will interact with the government representing all team members. The team lead must have over 51 percent of the market basket on its GSA Schedule 70 contract and will be assigned the Blanket Purchase Agreement(s) against its GSA Schedule contract and remaining products must be listed on the team members GSA Schedule contract.

    A: EDD BPA - Contracting Teaming Arrangement is not applicable on this procurement.

15. Q: If we are current contract holders of the GSA NITCP's first generation BPA's can we still compete for the Second Generation BPA.s? What will happen with the existing BPA's?
    A: Yes, you will be able to participate in the 2GIT BPA's. The 1GIT BPAs will run their course.

16. Q: how do these BPAs differ from having these products on your GSA contract?
    A: The products must be on your GSA Schedule contract and discounted based on the awarded discounts.

17. Q: do you have to have the exact products on our GSA contract to bid? or is there just a requirement for the SIN?
    A: You must have either the Brand name or equal product on your GSA contract to bid.

18. Q: How are the VTC products going to be handled when the manufacturers only allow for distribution channels to place their products on GSA?
    A: See response to question 14

19. Q: I believe you mentioned that letters of support from OEM or a distributor will be required for all OEM products we are proposing. Can you verify if that is the case?
    A:Contractors should have a letter of supply already on their GSA Schedule

20. Q: what is the expected close date of the RFQ? since you are not allowing contracting teaming arrangements, some of contractors may need to submit modifications to ensure all products in a market basket are on their schedule
    A: The closing date for EDD and 2GIT is TBD. Solicitation is expected to be released for 20 days for EDD and 30 for 2GIT. See question 14 regarding contracting teaming arrangement

21. Q: would be able to post market basket during the draft phase to allow contractors to develop best solution for GSA and get products approved on schedule
A: Yes

22. Q: some OEM do not issue LOS but require you to establish CTA with Distributi\or (IE Cisco) how will you handle that
A: See question 14

23. Q: if the Team Lead has majority of items on their own GSA , is that for a single pool or across all pools?
A: Each pool will be evaluated individually. For example you could be awarded pool two but not pools one or three; or you could be awarded pools one and three and not pool two. The Lead would need to have the majority of items across all pools you bid should you choose to team.

24. Q: will there be an on-ramp period during the life of the contract
A: Yes, there will be an on-ramp period for the BPAs for the life of the BPAs

25. Q: Are all products in the market basket verify to be TAA compliant by GSA ?
A: All products in the market basket SHALL be TAA compliant.None TAA products or "Grey Market" items will not be acceptable.

26. Q: how many "other -OEM" awards will you be awarding (non HP Non Dell for the Expanded
A: One award for "other OEM"

27. Q: what is the date for this rfp (EDD)
A: Early December

28. Q: and anticipated value
A: $60,000,000

29. Q: will all of the information you state will be posted on Interact be posted on this specific page https://interact.gsa.gov/group/national-information-technology-commodity-program-nitcp-2nd-generation-information-technology
A: Yes

30. QI: for EDD BPA, you said 1 award per pool, is that regardless of size? or will there be 1 large and 1 small award?
A: Yes, that is regardless of size standard, 1 pool = 1 award

31. Q: Hassan after 2nd Gen can you please let me know if you will be continuing with any of the current BPA's or will they not be awarded option years.
A: The first generation BPA's will run their course.

32. Q: Where will the EDD BPA information be posted?
    A: Interact and eBuy.

33. Q: What is the difference between NITCP and EDD contracts?
    A: NITCP 2GIT is the purchase channel vehicle that customers can purchase directly from the awarded BPA holders. The expanded direct delivery BPA is our requisition channel vehicle where agencies purchase directly from GSA who is the owner on record.

34. Q: what is the scope of the EDD - desktopk, laptop, Server?
    A: Desktop, laptops, servers, notebooks, racks, tablets, monitors, monitor accessories, switches, and routers

35. Q: are both drafts being posted on Interac and eBuy
    A: Yes

36. Q: Items on the BPA have to be on our GSA contract. Correct?
    A: Yes

37. Q: will there be a Cisco EDD
    A: No

38. Q: can we only submit one category instead of all?
    A: No, all categories must be quoted under the respective Pools to be considered for award.

39. Q: Can you be awarded in multiple pool?
    A: Yes, the pools will be evaluated individually and it is possible that a vendor be awarded more than one pool.

40. Q: 3 pools for the 2nd Gen NITCP and 3 pools for the EDD?
    A: Yes.

41. Q: for the EDD other category - do you need to propose a single OEM
    A: No, you do not have to propose a single OEM

42. Q: How is the mechanism to include Teaming Agreement items into the BPAs?
    A: See question 14

43. Q: draft RFQ within the next 2 days, RFQ's in December and what is the expected award time frame?
    A: Second Qtr FY15

44. Q: Was the dollar volume estimate you provided for EDD based on a per year value?

A: It's based off of a 5 year period.

45. Q: will there be a ceiling on the EDD?
    A: No.

46. Q: Did you say the power point presentation would be on Interac
    A: Yes

47. Q: When EDD and 2GIT come out in the final RFP format, how long will industry have to respond?
    A: 30 days 2GIT; 20 for EDD

48. Q: Will you also be posting the Q&As on interac?
    A: Yes.

49. Q: respectfully request the Government keep in mind any holidays that may fall within the 3 0day timeframe from RFP posting date to closing date to make sure offerors have enough time to modify our schedules and respond to the bid in a timely manner.
    A: Noted

50. Q: When do you anticipate awarding both EDD and 2GIT?
    A: Anticipated award date(s) are in the second quarter of FY15

51. Q: Who should we contact if we have more questions during preparing the BPA quote?
    A: POC information for the respective BPA's will be provided in the instructions to offerors (ITO) provided with the RFQ

52. Q: I would assume "Cooperative Purchasing" means on-line ordering via EDI - please confirm.
    A: No, "Cooperative Purchasing" means that you are set up to do business with State and Local Government agencies.

53. Q: A realistic timeframe for a small schedule modification is about two - three weeks (best case scenario) Please take this into account when you set the response time.
    A: Noted

54. Q: Please keep us informed on any changes that your team may adopt, after brainstorming all the issues…
    A: Noted

55. Q: Will task orders be competed via "Reverse Auction" for all task orders
    A: No, not necessarily, but it will be one of the primary vehicles.